Partnerships Between Arts Organizations Can Increase Organizational Capacity

ABA Analysis of Range of Arts Partnership Opportunities

Level of Partnership

Ticketing

Examples:

Marketing and

<u>Pittsburgh</u> Cultural Trust

Alliance

Canoo

The Broadway League

Communications

Examples:

Texas Opera

European Festivals Association

Production Services and Distribution (e.g., costumes, set design)

Examples:

The Costume Connection

Columbus Museum of Art and Dordrecht Museum

Venue, Development and/or Fundraising

Examples:

Lyric Opera of Chicago and Joffrey Ballet

Charlotte Mecklenburg <u>Library and</u> Children's Theatre

Administrative and **Business Functions** (e.g., finance, IT)

Examples:

Chattanooga Museums Collaboration

Concordia Orchestra and American Symphony Orchestra Complete Merger

Examples:

Dayton Performing Arts Alliance

Boston Conservatory at Berklee