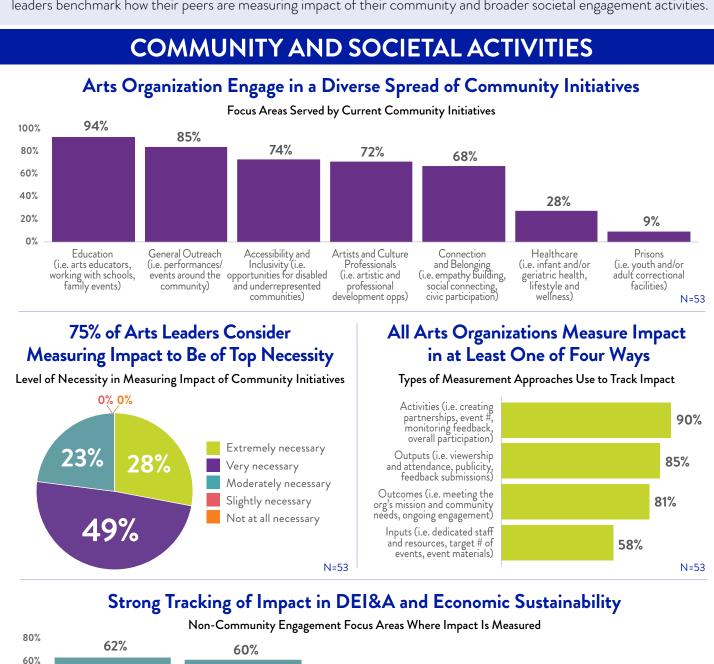


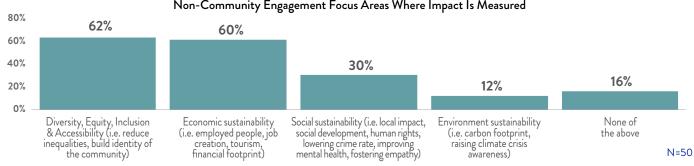
Transforming Arts Organizations Worldwide

Arts Organization Leader Benchmarking

NOVEMBER 16, 2021

The Advisory Board for the Arts regularly surveys leaders at arts organizations — including operas, ballets, symphonies, festivals, theaters, venues, schools, advocacy organizations, and museums — about issues relevant to the arts world. This online survey was fielded **November 4–12, 2021**. This is the thirty-ninth survey of the series and was designed to help arts leaders benchmark how their peers are measuring impact of their community and broader societal engagement activities.







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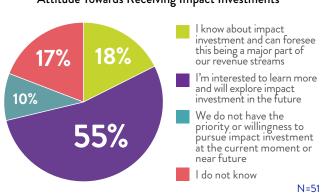
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IMPACT INVESTMENT

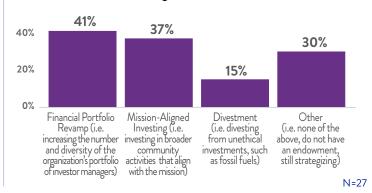
Majority Interested in Exploring Impact Investment Opportunities

Attitude Towards Receiving Impact Investments



Endowment Investment Revolves Mainly Around Mission and Internal Revamp

Areas in Which Arts Organizations Invest Their Endowments



REPORTING + OVERALL CHALLENGES

Impact Measures Primarily For Grantors, Little Pressure from Donors and Audience



Greatest Challenge Facing Organizational Ability to Measure Impact

Insufficient financial resources to collect data, particularly on long-term impact Lack of staff number and bandwidth to devote to measurement

Misalignment around collecting quantitative v. qualitative metrics

No expertise on the team and do not have a formal plan

Not understanding what we want or need to measure due to different demands of our funders Lack of consistent tools that build reliable data over time Hard to define the ommunities with which we want to engage

Collecting data that is scientific, not just based on biased intuition