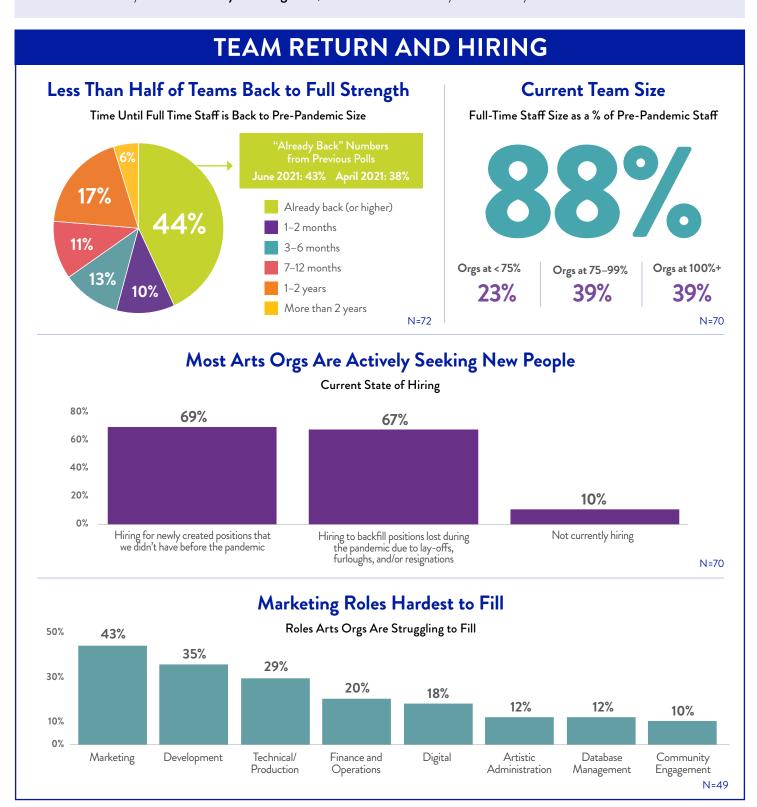


Arts Organization Leader Benchmarking

AUGUST 10, 2021

The Advisory Board for the Arts regularly surveys leaders at arts organizations — including operas, ballets, symphonies, festivals, theaters, venues, schools, advocacy organizations, and museums — about issues relevant to the arts world. This online survey was fielded **July 29–August 6, 2021**. This is the thirty-third survey of the series.





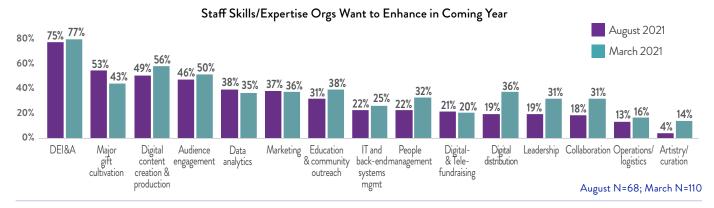
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DEI&A Remains Top-Desired Skillset; Greater Emphasis on Major Gifts



New Roles Arts Orgs Are Planning to Create in Next 1-2 Years

Chief Philanthropy Officer

Digital Marketing Manager

Community Centric Fundraising

Director of DEI&A

Chinese Community Liaison

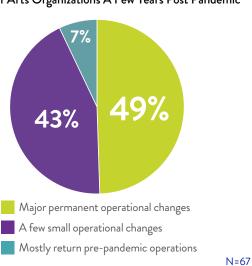
Paid Internships

Manager of School-Based Programs

Director of People & Culture

Most Believe Pandemic Will Cause Lasting Change

Future of Arts Organizations A Few Years Post Pandemic



The Future of Arts Organizations

Maior Permanent Changes (49%)

"Impact information in terms of fundraising will be vital as competition will increase for philanthropic funding."

"Transforming institutions into ones that better reflect the communities they serve."

"Remote engagement will become a standard part of operations, both administratively and in the delivery of content. Organizations will continue to create digital-only content while also employing technology to provide virtual access to live content."

Few Small Changes (43%)

"Less normalization of long hours and no breaks. More working from home."

"More video, more social media, more video in the schools, more video conferencing, maybe streaming depending on the unions."

Mostly Return to Pre-Pandemic Operations (7%)

"Most orgs will return to the old 'normal' because that is what their core audiences expect. The model has been exposed as broken but most leaders are too timid to make dramatic authentic change."